

ACC Associate Membership

The Airport Consultants Council (ACC) is the international trade association representing consulting firms and product suppliers that provide premier technical expertise in all aspects of airport development and operations.

The airport industry's demand for airport goods and supplies, or non-consulting services, is expanding steadily and offers strong rewards to firms that have intimate insight into customer needs as well as government requirements. Will your company be one of the leaders in this competitive environment?

For those companies engaged in supplying products to airports, ACC provides an Associate Membership that is focused on the unique needs and business objectives of member firms. The Associate Membership program provides unparalleled opportunities to network and develop relationships with airport consultants via ACC's conferences, symposiums, committees and up-to-date information resources. ACC currently serves more than 60 Associate Member companies doing business with airports and our ranks are growing!

ACC Services to Associate Members

Improving Your Bottom Line

- Consulting firms often specify products as they develop airport plans and designs. ACC provides Associate Members with an opportunity to interact with these airport development specialists.
- Members are provided with weekly e-mailed announcements of non-consulting airport RFQs and RFPs in ACC Outlook.
- A variety of opportunities exist for members to be actively engaged with the federal government to advocate maximum funding for aviation, enhancing opportunities for acquisition of more equipment and services.

Enhancing Networking and Visibility

- Council committees and conferences provide Associate Members with opportunities to network in unique ways with airport development specialists.
- Associate Members are listed in the Council's online directory, allowing users to search according to products and service categories and link to the member company's home page.
- The annual Membership Directory is sent to 3,000+ airport and aviation officials.
- Associate Members are offered opportunities to speak at conferences nationwide before airport and aviation officials. ACC works regularly with these officials in developing conference agendas that highlight members' capabilities.
- Associate Members can elevate their exposure by writing in *AirportConsulting*, ACC's quarterly magazine, and through sponsorship and advertising opportunities.

Showcasing Your Expertise

- By participating in ACC committees, Associate Members can establish their firms as leaders in technical design standard development and airport operation support. ACC committee membership is open to all Associate Members, enabling them to interact directly with FAA, TSA and airport agency officials on the most pressing issues facing the aviation industry.
- The ACC Institute and other educational programs give members excellent training opportunities on critical airport and business development topics.
- World class technical expertise is provided to all ACC members and their decision makers on all aspects of aviation legislation, regulation and policy.
- Members are kept informed of the latest news on the legislative and regulatory front through timely e-mail alerts.

ACC Member Endorsement

"As an ACC Executive member, I frequently turn to the ACC Associate member firms I know through ACC for the latest information on products, supplies and equipment."

— Keith Thompson, Gensler

Join the Experts!

For more information on ACC membership visit www.ACOnline.org.

