

ACC News Release

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For Immediate Release

March 5, 2010; NR-10-02

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Memphis-Shelby County Airport Authority Recipient of the 2010 ACC Excellence in Procurement Award

Atlanta, GA – The Memphis-Shelby County Airport Authority (MSCAA) in Memphis, Tenn. is the second recipient of the Airport Consultants Council’s (ACC) Excellence in Procurement Award. Larry Cox, President and CEO of Memphis International Airport, accepted the award on behalf of MSCAA on Thursday, February 25 at the 2010 ACC/AAAE Airport Planning, Design and Construction Symposium in Atlanta, GA. The Award seeks to recognize an airport or airport sponsor that demonstrates excellence in procurement and contracting practices.

MSCAA governs Memphis International Airport as well as General DeWitt Spain Airport and Charles W. Baker Airport, both of which serve as reliever airports for Memphis International. The Authority was chosen for its open, streamlined procurement process that works to ensure that the best qualified firms are selected for projects. MSCAA’s process utilizes:

- RFQs that are very clear and concise, allowing firms to truly illustrate their qualifications for the project. The airport also recognizes the effort involved in preparing SOQs and attempts to minimize the effort;
- A streamlined, organized and effective selection and negotiation process;
- Accessible and flexible airport staff;
- Fair and reasonable labor rates and multipliers that provide fair compensation; and
- Consistent interaction with consultants to evaluate and improve upon their procurement and contracting processes.

“The MSCAA procurement practices have helped facilitate great working partnerships with private firms that have resulted in successful improvements to its facilities,” said Marc Champigny, Assistant Director of Aviation with The Louis Berger Group and Chairman of ACC’s Procurement Committee.

ACC President Paula Hochstetler affirmed the selection, stating that “The Airport Authority is a client that consulting firms want to work with. ACC is extremely pleased to be able to recognize Larry and the MSCAA staff by honoring them with the 2010 ACC Excellence in Procurement Award.”

“I am gratified to be regarded as an industry model, particularly by such an elite and broad group of experts in their respective fields,” said Larry Cox. “I am especially proud of my staff that works so vigilantly to deliver excellence in the administration of this very complex and dynamic procurement

process. It is their dedication to our mission, vision and guiding principles that has brought us this recognition.”

The Airport Consultants Council (ACC) is the international trade association that represents the unique interests of consultant firms and related businesses that provide airport development and operations expertise. Founded in 1978, ACC Headquarters is located in the Washington, D.C. area. View the release online at ACCOnline.org.

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